

# Exchange Rates and Monetary Policy with Heterogeneous Agents: Sizing up the Real Income Channel

by

Auclert, Rognlie, Souchier and Straub

Discussion by Sushant Acharya

November 7, 2023

The views expressed herein are those of the author and not necessarily those of the Bank of Canada

# question

**how do changes in exchange rates affect aggregate demand?**

this paper argues:

- ☐ devaluations generally expansionary in RANK
- ☐ but can be contractionary in HANK via real income channel

what is the “**real income**” channel?

$$\max_{c_H, c_F} \left[ (1 - \alpha)^{\frac{1}{\eta}} (c_H)^{\frac{\eta-1}{\eta}} + \alpha^{\frac{1}{\eta}} (c_F)^{\frac{\eta-1}{\eta}} \right]^{\frac{\eta}{\eta-1}} \quad \text{s.t.} \quad pc_H + c_F = p\omega$$

what is the “**real income**” channel?

$$\max_{c_H, c_F} \left[ (1 - \alpha)^{\frac{1}{\eta}} (c_H)^{\frac{\eta-1}{\eta}} + \alpha^{\frac{1}{\eta}} (c_F)^{\frac{\eta-1}{\eta}} \right]^{\frac{\eta}{\eta-1}} \quad \text{s.t.} \quad pc_H + c_F = p\omega$$

□ Demand for own good:

$$c_H = \mathcal{C}(p, p\omega) = \frac{(1 - \alpha)p\omega}{(1 - \alpha)p + \alpha p^\eta}$$

what is the “**real income**” channel?

$$\max_{c_H, c_F} \left[ (1 - \alpha)^{\frac{1}{\eta}} (c_H)^{\frac{\eta-1}{\eta}} + \alpha^{\frac{1}{\eta}} (c_F)^{\frac{\eta-1}{\eta}} \right]^{\frac{\eta}{\eta-1}} \quad \text{s.t.} \quad pc_H + c_F = p\omega$$

□ Demand for own good:

$$c_H = \mathcal{C}(p, p\omega) = \frac{(1 - \alpha)p\omega}{(1 - \alpha)p + \alpha p^\eta}$$

□ **Marshallian demand is -ve sloped:**  $p \downarrow \Rightarrow c \uparrow$ , holding income  $p\omega$  fixed

$$\mathcal{C}_1(p, p\omega) < 0$$

what is the “**real income**” channel?

$$\max_{c_H, c_F} \left[ (1 - \alpha)^{\frac{1}{\eta}} (c_H)^{\frac{\eta-1}{\eta}} + \alpha^{\frac{1}{\eta}} (c_F)^{\frac{\eta-1}{\eta}} \right]^{\frac{\eta}{\eta-1}} \quad \text{s.t.} \quad p c_H + c_F = p \omega$$

□ Demand for own good:

$$c_H = \mathcal{C}(p, p\omega) = \frac{(1 - \alpha)p\omega}{(1 - \alpha)p + \alpha p^\eta}$$

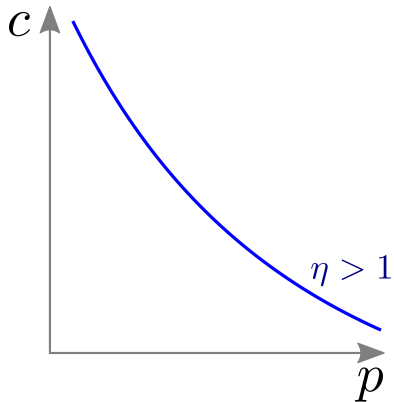
□ **Marshallian demand is -ve sloped:**  $p \downarrow \Rightarrow c \uparrow$ , holding income  $p\omega$  fixed

$$\mathcal{C}_1(p, p\omega) < 0$$

□ ... but slope of **Walrasian** demand depends on  $\eta$  relative to 1

$$-\frac{d \ln c_H}{d \ln p} = \underbrace{\frac{(1 - \alpha)p + \alpha p^\eta \eta}{(1 - \alpha)p + \alpha p^\eta}}_{\text{substitution due to } p \downarrow} - \underbrace{1}_{\text{income effect due to } p \downarrow}$$

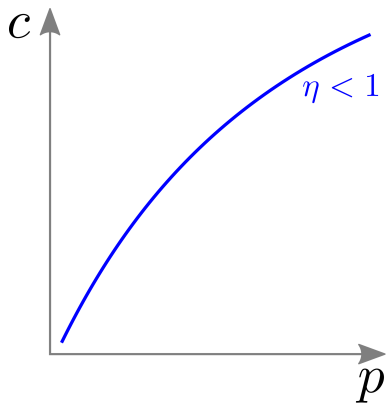
## real income channel



$\eta > 1$ : **substitution dominates income effect**

decrease in price **increases** demand

## real income channel



$\eta < 1$ : income effect overwhelms substitution

decrease in price **decreases** demand

Need small  $\eta$  for real income channel to have bite



## why is this effect small in RANK SOE models?

- infinite horizon **permanent income hypothesis** consumers
  - current consumption depends on **lifetime income**, NOT **current income**

## why is this effect small in RANK SOE models?

- infinite horizon permanent income hypothesis consumers
  - current consumption depends on lifetime income, NOT current income
  
- one time temporary date  $t$  depreciation  $dQ_t > 0$ 
  - change in current income:  $dy_t = -dQ_t$
  
  - but much smaller change in **lifetime** income:  $dy_t^p = -\frac{r}{1+r}dQ_t$

## why is this effect small in RANK SOE models?

- infinite horizon permanent income hypothesis consumers
  - current consumption depends on lifetime income, NOT current income
  
- one time temporary date  $t$  depreciation  $dQ_t > 0$ 
  - change in current income:  $dy_t = -dQ_t$
  
  - but much smaller change in **lifetime** income:  $dy_t^p = -\frac{r}{1+r}dQ_t$
  
  - with  $r = 2\%$ , **very small effect** of “real income” channel

$$dQ_t = 1\% \quad \Rightarrow \quad dc_t = dy_t^p \approx -0.02\%$$

## why is this effect small in RANK SOE models?

- infinite horizon permanent income hypothesis consumers
  - current consumption depends on lifetime income, NOT current income
- one time temporary date  $t$  depreciation  $dQ_t > 0$ 
  - change in current income:  $dy_t = -dQ_t$
  - but much smaller change in **lifetime** income:  $dy_t^p = -\frac{r}{1+r}dQ_t$
  - with  $r = 2\%$ , **very small effect** of “real income” channel

$$dQ_t = 1\% \quad \Rightarrow \quad dc_t = dy_t^p \approx -0.02\%$$

- if instead **borrowing constrained** (htm)  $dc_t = dy_t = -1\%$

## a bare bones heterogeneous agent SOE

□ fixed PPI  $\pi_{H,t} = \pi_{F,t}^* = 0$  but not CPI

$$\pi_t = \frac{\alpha}{1 - \alpha} \Delta \hat{q}_{t+1}$$

## a bare bones heterogeneous agent SOE

- fixed PPI  $\pi_{H,t} = \pi_{F,t}^* = 0$  but not CPI

$$\pi_t = \frac{\alpha}{1 - \alpha} \Delta \hat{q}_{t+1}$$

- Demand for Home goods

$$\hat{y}_t = (1 - \alpha) \left[ (1 - \theta) \hat{c}_t^{\text{pih}} + \theta \hat{c}_t^{\text{htm}} \right] + \underbrace{\frac{\alpha}{1 - \alpha} \chi \hat{q}_t}_{\text{substitution}}$$

## a bare bones heterogeneous agent SOE

- fixed PPI  $\pi_{H,t} = \pi_{F,t}^* = 0$  but not CPI

$$\pi_t = \frac{\alpha}{1 - \alpha} \Delta \hat{q}_{t+1}$$

- Demand for Home goods

$$\hat{y}_t = (1 - \alpha) \left[ (1 - \theta) \hat{c}_t^{\text{pih}} + \theta \hat{c}_t^{\text{htm}} \right] + \frac{\alpha}{1 - \alpha} \chi \hat{q}_t$$

- aggregate euler equation

$$\Delta \hat{c}_{t+1} = (1 - \theta) \underbrace{\gamma \left( \hat{i}_t - \frac{\alpha}{1 - \alpha} \Delta \hat{q}_{t+1} \right)}_{\text{consumption growth of pih}} + \theta \underbrace{\left( \overbrace{-\frac{\alpha}{1 - \alpha} \Delta \hat{q}_{t+1} + \Delta \hat{y}_{t+1}}^{\text{real-income channel}} \right)}_{\text{consumption growth of htm}}$$

## a bare bones heterogeneous agent SOE

- fixed PPI  $\pi_{H,t} = \pi_{F,t}^* = 0$  but not CPI

$$\pi_t = \frac{\alpha}{1-\alpha} \Delta \hat{q}_{t+1}$$

- Demand for Home goods

$$\hat{y}_t = (1-\alpha) \left[ (1-\theta) \hat{c}_t^{\text{pih}} + \theta \hat{c}_t^{\text{htm}} \right] + \frac{\alpha}{1-\alpha} \chi \hat{q}_t$$

- aggregate euler equation

$$\Delta \hat{c}_{t+1} = (1-\theta) \underbrace{\gamma \left( \hat{i}_t - \frac{\alpha}{1-\alpha} \Delta \hat{q}_{t+1} \right)}_{\text{consumption growth of pih}} + \theta \underbrace{\left( \overbrace{-\frac{\alpha}{1-\alpha} \Delta \hat{q}_{t+1} + \Delta \hat{y}_{t+1}}^{\text{real-income channel}} \right)}_{\text{consumption growth of htm}}$$

- **uip**

$$i_t = i_t^* + \frac{1}{1-\alpha} \Delta q_{t+1}$$



## effect of Foreign interest rates on Home output

- care about  $dy/dQ$ , but  $Q$  is endogenous

## effect of Foreign interest rates on Home output

- care about  $dy/dQ$ , but  $Q$  is endogenous
- depend on how domestic monetary policy responds to  $\hat{i}_t^* \uparrow$  shock:

$$\Delta \hat{q}_{t+1} = (1 - \alpha)(\hat{i}_t - \hat{i}_t^*)$$

## effect of Foreign interest rates on Home output

- care about  $dy/dQ$ , but  $Q$  is endogenous
- depend on how domestic monetary policy responds to  $\hat{i}_t^* \uparrow$  shock:

$$\Delta \hat{q}_{t+1} = (1 - \alpha)(\hat{i}_t - \hat{i}_t^*)$$

- $\hat{i}_t = \hat{i}_t^*$ : keep exchange rates fixed  $\Delta \hat{q}_{t+1} = 0$

## effect of Foreign interest rates on Home output

- care about  $dy/dQ$ , but  $Q$  is endogenous
- depend on how domestic monetary policy responds to  $\hat{i}_t^* \uparrow$  shock:

$$\Delta \hat{q}_{t+1} = (1 - \alpha)(\hat{i}_t - \hat{i}_t^*)$$

- $\hat{i}_t = \hat{i}_t^*$ : keep exchange rates fixed  $\Delta \hat{q}_{t+1} = 0$
- $\hat{i}_t = 0$ : monetary policy lets ex-rate depreciate  $\Delta \hat{q}_{t+1} = -(1 - \alpha)\hat{i}_t^*$

## effect of Foreign interest rates on Home output

- care about  $dy/dQ$ , but  $Q$  is endogenous
- depend on how domestic monetary policy responds to  $\hat{i}_t^* \uparrow$  shock:

$$\Delta \hat{q}_{t+1} = (1 - \alpha)(\hat{i}_t - \hat{i}_t^*)$$

- $\hat{i}_t = \hat{i}_t^*$ : keep exchange rates fixed  $\Delta \hat{q}_{t+1} = 0$
- $\hat{i}_t = 0$ : monetary policy lets ex-rate depreciate  $\Delta \hat{q}_{t+1} = -(1 - \alpha)\hat{i}_t^*$
- Auclert et al: **real rate unchanged**:

$$\hat{r}_t = 0 \quad \Rightarrow \quad \hat{i}_t = -\frac{\alpha}{1 - \alpha} \hat{i}_t^*$$

## effect of exchange rates on Home output

□ RANK with  $\hat{i}_t = 0$ :

$$\Delta \hat{y}_{t+1} = \left( \underbrace{\alpha \gamma}_{\text{intertemporal substitution}} - \underbrace{\frac{\alpha \chi}{1 - \alpha}}_{\text{expenditure switching}} \right) \hat{i}_t^*$$

- **contractionary depreciation in RANK:**  $\hat{y}_t < 0$  and  $\hat{q}_t > 0$  if  $\gamma > \frac{\chi}{1 - \alpha}$

## effect of exchange rates on Home output

□ RANK with  $\hat{i}_t = 0$ :

$$\Delta \hat{y}_{t+1} = \left( \alpha \gamma - \frac{\alpha \chi}{1 - \alpha} \right) \hat{i}_t^*$$

□ RANK with  $\hat{r}_t = 0$

$$\Delta \hat{y}_{t+1} = -\frac{\alpha \chi}{1 - \alpha} \hat{i}_t^* \quad \text{no contractionary depreciation: } \hat{y}_t > 0 \text{ and } \hat{q}_t > 0$$

## effect of exchange rates on Home output

□ RANK with  $\hat{i}_t = 0$ :

$$\Delta \hat{y}_{t+1} = \left( \alpha \gamma - \frac{\alpha \chi}{1 - \alpha} \right) \hat{i}_t^*$$

□ HANK ( $\theta > 0$ ) with  $\hat{i}_t = 0$

$$\Delta \hat{y}_{t+1} = \underbrace{\frac{1}{1 - \theta (1 - \alpha)}}_{\text{Keynesian multiplier}} \times \left( \underbrace{\alpha \theta}_{\text{real income}} + \underbrace{(1 - \theta) \alpha \gamma}_{\text{intertemporal substitution}} - \underbrace{\frac{\alpha \chi}{1 - \alpha}}_{\text{expenditure switching}} \right) \hat{i}_t^*$$



## effect of exchange rates on Home output

□ RANK with  $\hat{i}_t = 0$ :

$$\Delta \hat{y}_{t+1} = \left( \alpha - \frac{\alpha \chi}{1 - \alpha} \right) \hat{i}_t^*$$

□ HANK ( $\theta > 0$ ) with  $\hat{i}_t = 0$  **with**  $\gamma = 1$

$$\Delta \hat{y}_{t+1} = \underbrace{\frac{1}{1 - \theta (1 - \alpha)}}_{\text{Keynesian multiplier}} \times \left( \alpha - \frac{\alpha \chi}{1 - \alpha} \right) \hat{i}_t^*$$

overall...

- thought provoking paper!
- however, both HANK and RANK can feature contractionary depreciation
- ... but not when monetary policy tries to keep  $\hat{r}_t = 0$ , need small  $\chi$
- important to provide empirical support for small  $\chi$

END