

# The Trading Profits of High Frequency Traders (Risk and Return in High Frequency Trading)

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# Motivation

- Academic

- Risk
- Competition
- Market Efficiency

- Media

- April 10, 2012 - “Many retail and institutional investors believe that as much as \$2 billion annually in high-frequency trading profits are coming out of their own pockets.” ~ Bloomberg
- August 8, 2012 - “With a high-powered computer and an ‘algorithm,’ a trader could buy the cheap stock and sell the expensive one almost simultaneously, making an almost risk-free profit for himself.” ~Time Magazine

- Regulatory

- Knight Capital
- Competition

# Overview of Results

- (1) HFTs are not a homogenous group
- (2) HFTs realize large profits:
  - High profitability
    - Persistent
    - High Sharpe ratios
      - Low average risk
      - Tail risk (?)
- (3) How do HFTs earn their profits
  - From all other trader types
  - Short, but not the shortest, time horizons
  - Decreasing returns to scale
  - Increases with aggressiveness
  - Associated with risk

# Data

Asset: September 2010 e-mini S&P 500 futures contract

- Quarterly contract
- Expires third Friday of September

Period: Trading for August 2010

Resolution: Trade-by-trade

- **User level buyer and seller id**
- Aggressive and passive party

Time: Focus on regular trading hours 8:30am–3:15pm

# Classifying Traders

## HFT:

- a. high volume (10,000 contracts daily)
- b. low inventory ( $< 15\%$  of positions held at once)
- c. end the day with near zero positions ( $< 2\%$  of total trading held at close)

## Not all HFTs are the same:

- a. Aggressive – HFT + take liquidity  $> 40\%$  of volume
- b. Mixed – HFT + take liquidity  $> 20\%$ ,  $< 40\%$
- c. Passive – HFT + take liquidity  $< 20\%$

# Classifying Traders

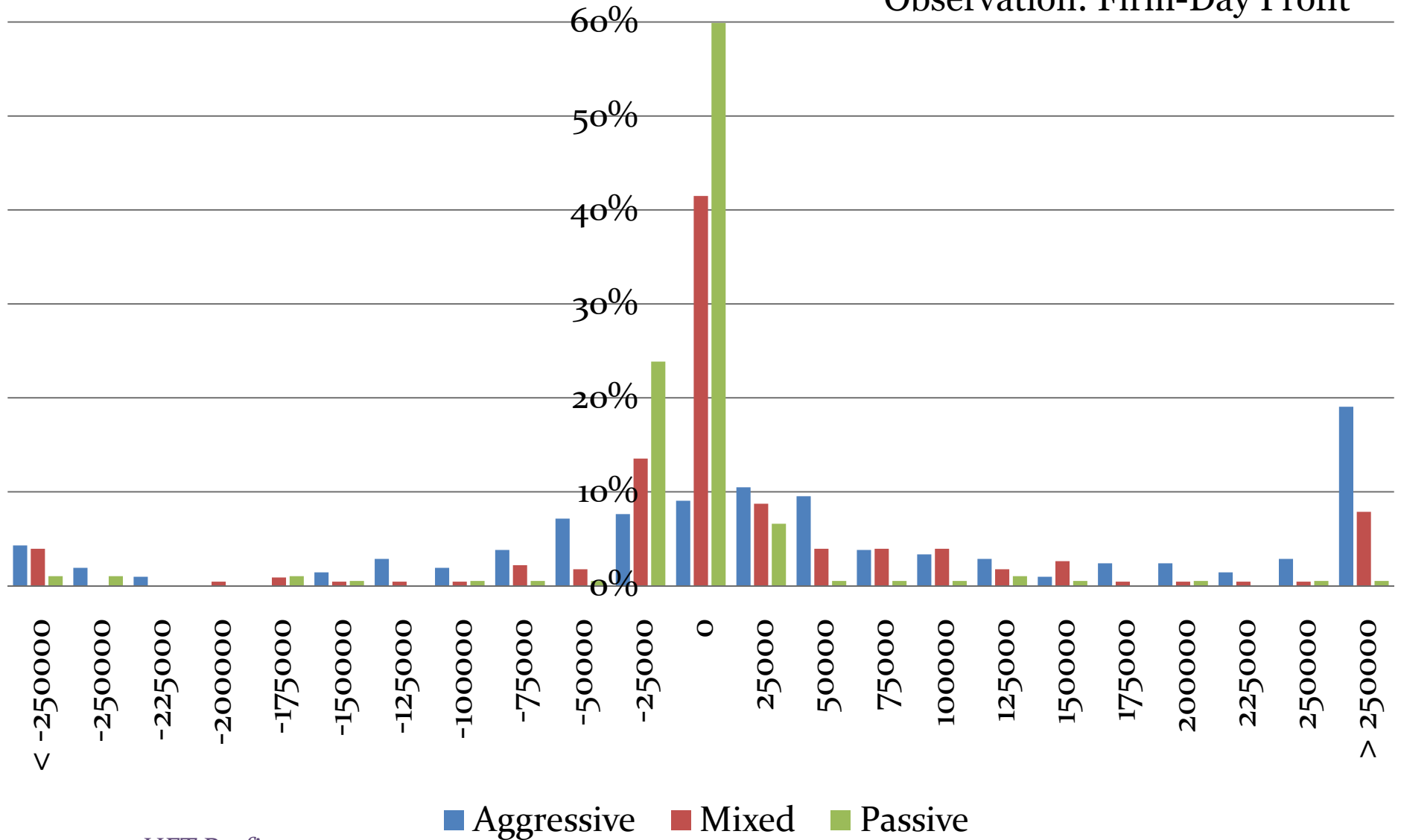
- Non-HFT Market Maker:
  - Take liquidity  $< 20\%$ , trade  $> 100$  contracts
- Fundamental (Institutional):
  - Trade  $> 5000$  contracts, takes a direction position
- Small (Retail):
  - Trade  $< 10$  contracts
- Opportunistic:
  - Trade a medium or large amount and tend to take time-varying directional positions

# Descriptive Statistics

<b>Trader</b>	Daily % Market Volume	Daily Aggressive Ratio
HFT□ (n=10)	25.00%	67.70%
HFT□ (n=11)	15.59%	29.00%
HFT□(n=10)	6.18%	12.60%
Fundamental (n=157)	6.95%	51.10%
Small Trader (n=25150)	0.65%	57.90%
Non-HFT M. M. (n=47)	3.05%	9.10%
Other (n=6008)	42.58%	55.60%
<b>Total (n=31403)</b>	<b>3,187,011</b>	

# Daily Profit Distribution

Observation: Firm-Day Profit



HFT Profits



# Profits test 1: Daily Profit Distribution

Observation: Firm-Day Profit

## Panel A: Daily Profit

	<b>N</b>	<b>Mean</b>	<b>Median</b>	<b>Std. Dev.</b>
<b>HFT</b> □	210	\$95,508	\$46,262	\$258,991
<b>HFT</b> □	229	\$35,562	\$13,825	\$298,187
<b>HFT</b> □	197	\$5,484	\$6,437	\$59,580
<b>HFT</b>	636	\$46,039	\$12,331	\$237,608

## Panel B: Daily Profit Per Share

<b>HFT</b> □	210	\$0.89	\$0.98	5.94
<b>HFT</b> □	229	\$2.08	\$0.53	18.8
<b>HFT</b> □	197	\$0.22	\$0.34	1.9
<b>HFT</b>	636	\$1.11	\$0.53	11.84

HFT Profits

# Profits test 2: Profit Consistency

By firm-obs

By # of firms

	# of Firms- Obs	% Firm-Obs Profitable	% Firms Profitable ≥ 90%	% Firms Profitable ≥ 75%	% Firms Profitable ≥ 50%
<b>HFT</b> □	210	68%	20%	40%	80%
<b>HFT</b> □	229	76%	9%	54%	100%
<b>HFT</b> □	197	71%	10%	70%	80%
<b>HFT</b>	636	74%	13%	55%	87%

HFT Profits

# Risk – Inventory Control

## Panel A: End of Day Inventory

Unit of Observation: Firm-Day

	N	Mean	Std. Dev.	Min.	Median	Max.
HFT□	210	-12.2	237	-1015	0	1016
HFT□	229	-12.4	639	-3818	0	4312
HFT□	197	-4.3	141	-799	0	814
HFT	636	-9.8	414	-3818	0	4312

## Panel B: Max. Inv. from 0 / Total Shares Traded

HFT□	210	2.20%	3.90%	0.30%	1.20%	50%
HFT□	229	2.60%	7.00%	0.10%	1.20%	100%
HFT□	197	1.10%	1.20%	0.20%	0.70%	7.60%
HFT	636	2.00%	4.80%	0.10%	1.00%	100%

HFT Profits

# Profits test 3: Sharpe Ratios

$$SR_{i,t} = \frac{r_{i,t} - r_f}{\sigma_i} * \sqrt{252}$$

Unit of Observation: Firm

## Panel A: Daily Profit

	Mean	25%	Median	75%
HFT□	8.46	2.3	8.08	13.89
HFT□	10.46	2.23	13.23	17.11
HFT□	8.56	1.27	9.47	13.22
HFT	9.2	2.23	9.7	13.89

## Panel B: Daily Profit per Share

HFT□	8.82	1.02	6.24	18.11
HFT□	11.08	2.21	14.04	20.92
HFT□	6.51	1.16	7.72	9.87
HFT	8.88	1.16	7.49	17.7

HFT Profits

# Risk – Realized Losses

	Total Monthly Profits	Max Loss	Max Loss Per Average \$-Profit
HFT□	\$20,056,713	-\$876,938	-\$6.92
HFT□	\$8,143,800	-\$2,661,600	-\$35.61
HFT□	\$1,080,388	-\$323,163	-\$29.92
HFT	\$29,280,900	-\$2,661,600	-\$35.61

If profits follow an arithmetic brownian motion with constant drift  $\alpha$  and constant  $\sigma$ , then:

$$\text{Probability of Default: } P(\text{Default}) = \exp(-2\alpha V_0 / \sigma^2)$$

Calibrate Model

$$V = \$10 \text{ million}$$

$$\alpha = \$45,000$$

$$\sigma = \$250,000$$

Probability of defaulting within a year = < .01%

Probability of breaking equal in a year is > 99.8%

Probability of doubling capital in a year is 63%

HFT Profits

# Conclusion

1. HFTs on average provide more liquidity than they take, but there is wide heterogeneity in their liquidity provision
  - How should we think about the different kinds of HFTs? Do we value some types of HFT and not others?
  
2. HFTs earn large, persistent profits, not commensurate with the risk they take
  - On a per trade basis these values are small compared to other intermediaries. Should they be smaller? Do costs (labor, technology, data, etc) explain the profits?
  - Is this a competitive market? Are there barriers to entry? Are there positional externalities?
  - Over time is HFT becoming more competitive / less competitive? Are profits increasing / decreasing? Are the same firms maintaining their market position?



# From whom do HFTs derive their profits?

## Profits/Loss Per Share

<u>Profits to:</u>	<u>Counterparty</u>								
	Fundamental	HFT	HFT			Non-HFT		Other	Total
			HFT	HFT	HFT	Market Maker	Small Trader		
<b>Fund.</b>	\$0.00	-\$1.22	-\$1.89	-\$0.55	-\$0.01	\$0.35	\$3.08	\$0.51	-\$0.69
<b>HFT</b>	\$1.22	\$0.00	-\$1.03	\$1.08	\$1.41	\$2.02	\$4.42	\$2.25	\$0.91
<b>HFT</b>	\$1.89	\$1.03	\$0.00	\$1.68	\$2.00	\$2.57	\$4.59	\$2.87	\$1.76
<b>HFT</b>	\$0.55	-\$1.08	-\$1.68	\$0.00	\$0.10	\$0.72	\$4.11	\$1.72	\$0.08
<b>HFT</b>	\$0.01	-\$1.41	-\$2.00	-\$0.10	\$0.00	\$1.01	\$4.73	\$1.30	-\$0.34
<b>Mkt makers</b>	-\$0.35	-\$2.02	-\$2.57	-\$0.72	-\$1.01	\$0.00	\$5.12	\$1.39	-\$0.82
<b>Small</b>	-\$3.08	-\$4.42	-\$4.59	-\$4.11	-\$4.73	-\$5.12	\$0.00	-\$2.46	-\$3.97
<b>Opport.</b>	-\$0.51	-\$2.25	-\$2.87	-\$1.72	-\$1.30	-\$1.39	\$2.46	\$0.00	-\$1.60

HFT Profits



# Over what horizon do HFTs earn their profits?

	<u>Transaction Interval</u>				
	<u>1-10</u>	<u>11-100</u>	<u>101-1000</u>	<u>1001-10000</u>	<u>10000+</u>
<b>HFT<sup>A</sup></b>	<b>\$870</b>	<b>-\$678</b>	<b>-\$5,348</b>	<b>\$21,939</b>	<b>\$22,108</b>
	[\$-2825, \$8252]	[\$-10887, \$5997]	[\$-45231, \$12597]	[\$-9633, \$73428]	[\$6213, \$44481]
<b>HFT<sup>M</sup></b>	<b>\$12,145</b>	<b>\$23,171</b>	<b>\$8,811</b>	<b>-\$21,832</b>	<b>\$8,483</b>
	[\$7825, \$19111]	[\$12301, \$35883]	[\$-5835, \$27894]	[\$-36494, \$-5288]	[\$-13018, \$2360]
<b>HFT<sup>P</sup></b>	<b>\$5,236</b>	<b>\$12,991</b>	<b>\$11,408</b>	<b>-\$7,917</b>	<b>-\$9,774</b>
	[\$3840, \$11170]	[\$10174, \$20701]	[\$7920, \$19186]	[\$-14282, \$-1512]	[\$-20778, \$-6990]

HFT Profits

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<b>HFT<sup>A</sup></b>	<b>-\$0.32</b> [-0.59, -0.06]	<b>\$0.86</b> [0.6, \$1.01]	<b>\$0.26</b> [-0.41, 0.43]	<b>-\$0.22</b> [-0.4, -0.01]	<b>\$0.11</b> [0.29, 0.4]
<b>HFT<sup>M</sup></b>	<b>\$0.01</b> [-0.27, 0.07]	<b>-\$0.39</b> [-0.65, -0.21]	<b>-\$0.72</b> [-1.04, 0.11]	<b>\$0.75</b> [-0.07, 1.21]	<b>\$1.09</b> [0.74, 1.15]
<b>HFT<sup>P</sup></b>	<b>-\$0.48</b> [-0.54, -0.32]	<b>-\$0.77</b> [-1.01, -0.46]	<b>-\$0.15</b> [-0.47, -0.05]	<b>\$0.90</b> [0.74, 1.2]	<b>\$0.82</b> [0.73, 0.94]
<b>HFT</b>	<b>-\$0.29</b> [-0.53, -0.01]	<b>-\$0.43</b> [-0.77, 0.86]	<b>-\$0.15</b> [-0.71, 0.4]	<b>\$0.55</b> [-0.24, 0.94]	<b>\$0.75</b> [0.37, 1.04]

# How do HFTs make their Profits?

## **Regression analysis:**

Observations over 10-second bins

## **Dependent variable:**

Log profits

## **Regressors:**

### **Scale:**

Log Firm Volume

Log Mkt Volume

### **Risk:**

Volatility

Firm Inventory Range

Log Firm Net Position at start of 10s interval

### **Aggressiveness:**

Permanent aggressiveness

Transient aggressiveness

HFT Profits

# How do HFTs make their Profits?

## Panel A: Intraday Strategies

	HFT	HFT□	HFT□	HFT□
$\alpha$	-1.13*** (0.0598)	-.24* (0.1170)	-.671*** (0.1170)	-1.29*** (0.0816)
<b>Log(Firm Volume <math>i_s</math>)</b>	<b>.0875***</b> (0.0039)	<b>.0975***</b> (0.0059)	<b>.086***</b> (0.0072)	<b>.115***</b> (0.0085)
<b>Log(Market volume <math>s_t</math>)</b>	<b>.115***</b> (0.0068)	<b>.0859***</b> (0.0121)	<b>.121***</b> (0.0127)	<b>.11***</b> (0.0099)
Adj-R <sup>2</sup>	0.569	0.429	0.53	0.547
N	82283	25241	32036	25006

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$\alpha$	-1.13*** (0.0598)	-.24* (0.1170)	-.671*** (0.1170)	-1.29*** (0.0816)
Log(Firm Volume $_{i,s}$ )	.0875*** (0.0039)	.0975*** (0.0059)	.0863*** (0.0072)	.115*** (0.0085)
<b>Volatility <math>_s</math></b>	<b>.224***</b> (0.0078)	<b>.255***</b> (0.0142)	<b>.251***</b> (0.0142)	<b>.153***</b> (0.0105)
<b>Firm Inventory Range □</b>	<b>.488***</b> (0.0301)	<b>.745***</b> (0.0428)	<b>.264***</b> (0.0441)	<b>2.3***</b> (0.1150)
<b>Log(Firm Net Position <math>_{i,s}</math>)</b>	<b>.672***</b> (0.0041)	<b>.621***</b> (0.0077)	<b>.689***</b> (0.0067)	<b>.62***</b> (0.0068)
Log(Market volume $_s$ )	.115*** (0.0068)	.0859*** (0.0121)	.121*** (0.0127)	.11*** (0.0099)
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Volatility $_s$	.224*** (0.0078)	.255*** (0.0142)	.251*** (0.0142)	.153*** (0.0105)
<b>Firm Aggressiveness <math>_{i,s}</math></b>	<b>.297***</b> (0.0157)	<b>.396***</b> (0.0235)	<b>.121***</b> (0.0294)	<b>.238***</b> (0.0296)
<b>Firm Avg Aggressiveness □</b>	<b>.634***</b> (0.0233)	<b>-0.0048</b> (0.0510)	<b>-1.14***</b> (0.1480)	<b>.747***</b> (0.1030)
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# Trading Partners

<b><u>Aggressive</u></b>	<b><u>Passive</u></b>			Fundamental	Non-HFT		Small	Total
	HFT□	HFT□	HFT□		Market Maker	Other	Trader	
HFT□	4.16%	6.67%	3.33%	2.71%	1.83%	14.53%	0.21%	33.43%
	(5.35%)	(7.41%)	(3.64%)	(2.41%)	(1.84%)	(12.60%)	(0.17%)	
HFT□	1.25%	1.52%	0.90%	0.79%	0.54%	4.12%	0.07%	9.20%
	(1.47%)	(2.04%)	(1.00%)	(0.66%)	(0.51%)	(3.47%)	(0.05%)	
HFT□	0.26%	0.35%	0.17%	0.12%	0.07%	0.58%	0.01%	1.55%
	(0.25%)	(0.34%)	(0.17%)	(0.11%)	(0.09%)	(0.58%)	(0.01%)	
Fundamental	1.41%	1.66%	0.81%	0.53%	0.37%	2.39%	0.03%	7.20%
	(1.15%)	(1.59%)	(0.78%)	(0.52%)	(0.40%)	(2.71%)	(0.04%)	
Non-HFT M.M	0.12%	0.16%	0.07%	0.03%	0.02%	0.16%	0.00%	0.56%
	(0.09%)	(0.12%)	(0.06%)	(0.04%)	(0.03%)	(0.21%)	(0.00%)	
Other	8.68%	11.56%	5.51%	3.00%	2.65%	15.73%	0.21%	47.35%
	(7.57%)	(10.49%)	(5.16%)	(3.41%)	(2.61%)	(17.85%)	(0.25%)	
Small Trader	0.12%	0.22%	0.10%	0.03%	0.04%	0.20%	0.00%	0.71%
	(0.11%)	(0.16%)	(0.08%)	(0.05%)	(0.04%)	(0.27%)	(0.00%)	
Total	16.00%	22.16%	10.90%	7.21%	5.52%	37.70%	0.52%	35,057,121

HFT Profits

# Over what horizon do HFTs earn their profits?

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HFT Profits



# Motivation

“A market is efficient with respect to information set  $\theta_t$  if it is impossible to make economic profits by trading on the basis of information set  $\theta_t$ ”

~Jensen, 1978

“Prices reflect the information of informed individuals (arbitrageurs) but only partially, so that those who expend resources to obtain information do receive compensation.”

~Grossman and Stiglitz, 1980

# Discussion

The results lend themselves to multiple directions: Which way should I go?

- Market Efficiency (Grossman-Stiglitz)
- Equilibrium model
- Tail Risk
- Heterogeneity
- Competition
  - barriers to entry
  - arms race: positional externalities
- Incentives / Organization structure