

# **Present Bias Amplifies the Household Balance-Sheet Channels of Macroeconomic Policy**

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Discussion  
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# What the Paper is About

- Study aggregate spending response to various shocks in a partial equilibrium model of household savings
- Macroeconomic policy:
  1. **Fiscal Policy** = unexpected one-time real helicopter drop of \$1,000 per household
  2. **Monetary Policy** = permanent drop in risk-free real interest rate from 1% to 0%
- Households make two decisions:
  1. **Consumption**: how much to spend vs how much to save in liquid assets
  2. **Refinancing**: discrete choice about whether to re-finance or pay off mortgage
- Continuous time model with **present bias**: instantaneous gratification

# Present Bias

- Elegant way to model time inconsistency in continuous time, discount function:

$$D(t) = \begin{cases} 1 & \text{if } t = 0 \\ \beta e^{-\rho t} & \text{if } t > 0 \end{cases}$$

⇒ standard exponential discounting with  $\beta < 1$

- Assume **naive present bias**: very tractable, couple of extra lines of code
- Effects of present bias relative to exponential model
  - Different **decision rules** for consumption and refinancing
  - Different decision rules generate **different household wealth distribution**

# “Present Bias Amplifies ... Macroeconomic Policy”

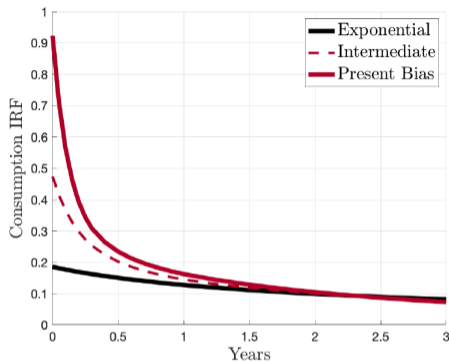


Figure 4: Consumption Response to Fiscal Policy.

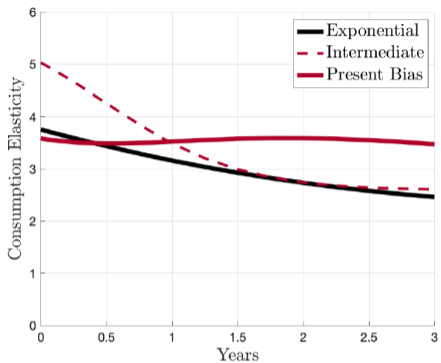


Figure 6: Consumption Response to Monetary Policy.

- **Q:** Why big difference in consumption response with vs without present bias?
- **A:** (i) **Consumption:** higher average MPC (ii) **Refinancing:** less frequent adjustment

# Effects of Present Bias on Consumption

1. Endogenous state dependent discount rate:
  - Euler equation with exponential discounting:

$$\mathbb{E} \left[ \frac{\dot{c}}{c} \right] = \frac{1}{\gamma} (r - \rho)$$

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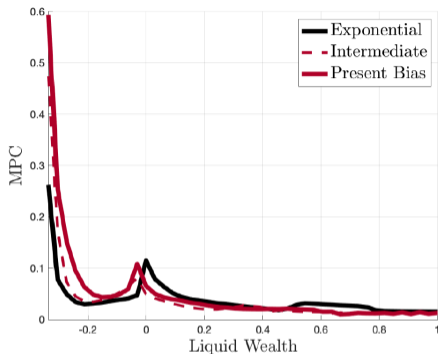
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2. Discontinuous consumption function at borrowing constraint: consumption is discretely lower on borrowing constraint than just above.

# Average MPC With and Without Present Bias



**Q:** In which model is MPC larger? Offsetting effects, so can go either way:

- **Exponential model:** higher calibrated  $\rho$ , so higher MPC away from constraint
- **Present bias model:** discontinuity at constraint, so higher MPC at constraint

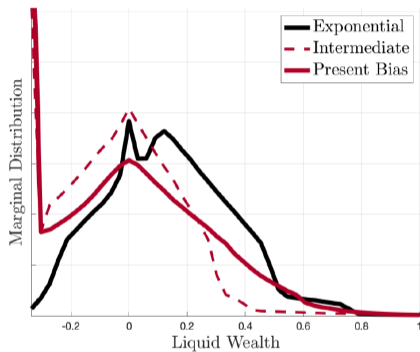
**A:** **Key moment:** fraction of households very close to borrowing constraint or kink in rates at zero



# Liquid Wealth Distribution

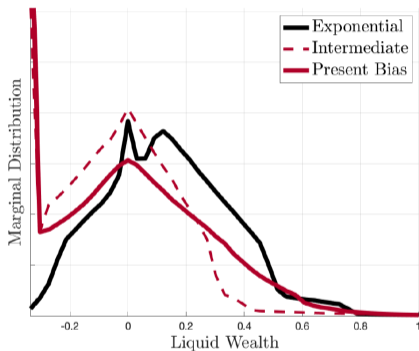
Model

SCF 2019 (same units)

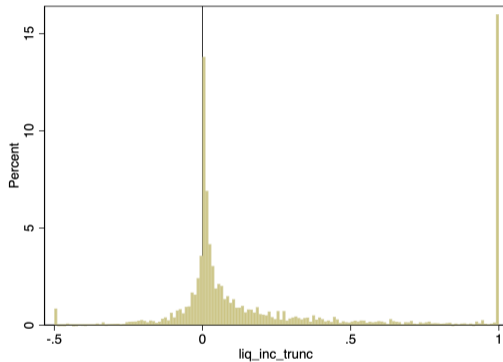


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Model



SCF 2019 (same units)



- **Present bias model:** overstates fraction of households on constraint
- **Exponential model:** matches shape better at bottom, but understates fraction constrained
- Both models could be calibrated to match the same fraction of households with high MPCs

# Effect of Present Bias on Refinancing

- Two types of adjustment costs
  1. Fixed monetary costs:  $\kappa$  (menu cost)
  2. Fixed effort cost  $\varepsilon = \bar{\varepsilon}$ . Switches lower effort cost  $\varepsilon = \underline{\varepsilon}$  for an instant at Poisson rate  $\phi$

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- **Exponential model**: effort cost has no effect on refinancing choice when  $\{\underline{\varepsilon}, \bar{\varepsilon}\}$  small
- **Present bias model**: effort cost induces **procrastination**:
  1. When effort cost is high  $\varepsilon = \bar{\varepsilon}$ , household never adjust (almost always)
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- Present bias model isomorphic to exponential model with Calvo adjustment at rate  $\phi$  (random menu cost model)
- Micro-foundation for Calvo? Parameter  $\phi$  is no less fairy-like, but perhaps it makes the Calvo assumption more palatable

## Suggestion to Make Conclusions More Convincing

“...constrained households with high MPCs compose the *dry powder* that is ignited by the cash-out channel of monetary policy. The effect of  $\beta < 1$  is to create a *larger stock of dry powder*. However, the *speed* at which this *dry powder is ignited* depends on procrastination ”

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- *Dry powder* is observable: average quarterly MPC  $\approx 15\% - 30\%$
- *Speed of ignition* is observable: 50% annual adjustment prob if optimal to adjust
- Calibrate both models to *same key moments*:
  1. Fraction of households close to constraint and kink, and hence average MPC
  2. Arrival rate of adjustment opportunities:  $\phi = -\ln 0.5$ . Calvo model in exponential case
- Show that these two calibrated models either
  - Generate different aggregate consumption response, or
  - Generate different distribution of consumption responses, or
  - Imply important differences in other implications, moments or parameter values