Take It to the Limit? The Effects of Household Leverage Caps

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The views in this paper do not reflect those of the Bank of Canada.

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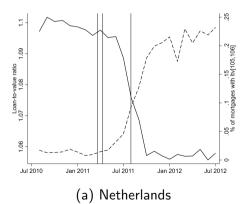
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 - Matched samples of FTHBs pre-constraint vs. post-constraint.
- Policy take-away: LTV limits are an effective tool for decreasing FTHBs' exposure to the housing market

Eagles (extended title): Take it to the Limit, One More Time.

- Canada and the Netherlands have actively used macroprudential policies to dampen demand/supply of credit
 - Netherlands: LTV, DTI, amortization, interest deductability, risk weights
 - Canada: LTV, GDS, TDS, amortization, insurance, securitization
 - EU database on macroP policies: https: //www.ecb.europa.eu/pub/research/working-papers/html/mapped.en.html
 - 2020 special issue of the JFI: Macroprudential policies in the Americas

Impact on average LTV ratios of FTHBs: Tightening in the Netherlands and Loosening in Canada



(b) Canada

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- Ask: Crucial to have models (framework) that allow policy-makers to 'test out' different policies in the controlled environment of our computers
 - IMF FSAP (2017) has a long list of recommendations for the Netherlands ...coming from where???

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https://www.imf.org/-/media/Files/Publications/CR/2017/cr1793.ashx
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 Greenwald (2018), Garriga and Hedlund (2018), Johnson (2018), Grodecka (2019), Justiniano, Primiceri, and Tambalotti (2019).

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- Extensive margin
 - Less entry of FTHBs in the housing market: 17% reduction
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 - FTHBs reduce borrowing (9.4%)
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 - Implies an increase in down-payment
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- Households draw down savings (increase in liquidity risk)... but fully recovered in 2 years!
- Mortgage arrears fall: 25% (from a very low base and using 'outside' data)

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Comments

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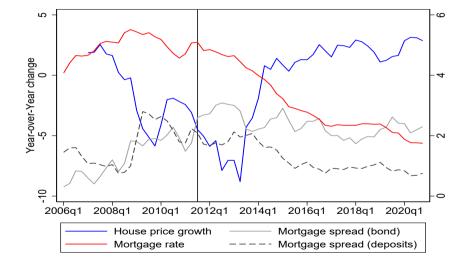
- Matched data-set: mortgages, property ownership, income and wealth
- Fantastic! More than just looking at credit outcomes. Data on savings paints a more complete picture
- How should we think about households?
 - Tax-free parental gift
 - Size of the tax-free gift from parents to kids to purchase a house appears to be part
 of the macroP tool-kit.
 - Benetton, Kudlyak, Mondragon (2022): Parents extract equity from their house to gift to kids—family wealth ⇒ household wealth accumulation
 - Allen, Clark, Li, Vincent (202?): In addition to gifts for large down-payments, parents are also taking on income risk by cosigning

#2: What's missing?

- Interest rates
 - Mortgage terms 5-10 years + FTHB/Renewer price discrimination
 - Rates falling over time
- House prices
 - MacroP to reduce household exposure to housing or dampen house prices?
 - Greenwald (2018): Tightening LTV can be counterproductive (when there are also PTI constraints)—collateral value of housing increases and so demand for housing goes up.

Confounding policy change: Interest-only mortgages for the entire purchase changed to max 50% of the market value of the house (increase in mortgage payments).

House prices and Interest Rates



#3: Begging for a model... supply

- Borrower skin-in-the-game increases
- Arrears fall
- Implies rates should fall: better rates should further lead to lower monthly payments
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What happens to mortgage spreads? Given lower credit risk, spreads should fall but unsure if this is the case

- What do spreads look like across the income distribution? House price distribution (given rules about who pays in case of default is tied to house price)?
- Any concerns about competition (Dijkstra et al. (2014))?

#3: Begging for a model... demand?

- Retrospectively we observe that households in the Netherlands responded to a tighter LTV by either renting or buying smaller homes
- MacroP prolicy in the Netherlands continued lowering the maximum allowable LTV by 1 p.p per year. It is now 100%. IMF recommends 80%
- What would going to 80% mean for the Dutch housing and rental markets?
- Household static vs. dynamic problem: with rules changing every year, expectations
 matter a lot.

Random questions

- Porting
 - Movers can port their high LTV (negative equity) mortgage.
 - Annual fraction of renting-to-FTHB is about 4%.
 - What is fraction of movers?
- Matching of FTHBs is at the 2-digit postal code.
 - This is meant to capture variation across markets in house prices?
 - How much variation is therefore within these markets?
 - Do you not observe house prices on the land registry?